

Alex Ringsby might have gone into his family's 50-year-old trucking business, but the family sold it in 1986.

Contacts he made in trucking, however, are among his best customers as an industrial broker at Cushman & Wakefield. They include American Freightways Inc., Western Freightways Inc. and NW Transport Services Inc., the company owned by Jerry McMorris, who's also an owner of the Colorado Rockies baseball team. Indeed, Ringsby started C&W's transportation group in 1994.

The Denver-born Ringsby, who is the youngest associate director in the local C&W operation's history, has been at the company for six years. Over the years, the company has also awarded him rookie of the year and top producer status; he's the industrial division's top producer so far this year.

Ringsby got his start in real estate with CB Commercial Real Estate Group Inc. in Tucson, Ariz. He originally headed south to become a Wildcat, earning a degree in regional development from the University of Arizona. He got his first taste of real estate interning for CB while he was in college.



Alex Ringsby

Associate director and industrial broker

Cushman & Wakefield of Colorado Inc.

Age: 28

Key civic affiliations:

National Sports Center for the Disabled Ski Challenge at Winter Park, Rocky Mountain Planned Parenthood ski-a-thons, Brokers for Battered Kids

"Real estate felt like it was a great platform to get where I wanted to go. ... A family business is great if it works for you, but I had to do something on my own," Ringsby said.

Away from the office, Ringsby has worked with charities such as Brokers for Battered Kids, the American Cancer Society and Rocky Mountain Planned Parenthood. He has helped raise funds, too, for the National Sports Center for the Disabled at Winter Park.

Ringsby is also an avid golfer, playing various courses. He likes the challenge of the sport, and the opportunity to spend four hours in a row with his wife, who's also a golfer.

— *By Paula Moore*