

Utility Trailer will relocate to Henderson

BY PAULA MOORE
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Utility Trailer Sales of Colorado LLC has started construction on a new, \$6 million sales and service center near Mile High Flea Market in Henderson. The company plans to move from its longtime Denver location to the new, 17-acre dealership, located off Interstate 76 between the 88th and 96th avenue exits, in October.

Utility Trailer Sales sells and leases trailers hauled by tractor-trailer trucks, ranging from flat beds and dry vans with brands such as Fontaine, Reinke and Lufkin.

It also sells Kalmar brand tractors.

The retailer recently sold its Denver sales office and service center off Vasquez Boulevard, where it's been located for 50 years, for nearly \$3 million, and leased back the space.

Alex Ringsby at Ringsby Realty Corp. of Denver represented Utility Trailer in the transactions.

Utility Trailer employs 85 people.

"We needed to expand and modernize," Utility Trailer Sales owner and President Jeff Martin said.

Even though the trucking industry currently is soft, according to Martin, he expects that business — and his — to pick up in the second half of the year.

"We're starting to see the gross tonnage of freight in the country eke up," Martin said.

The properties Utility Trailer recently sold include:

- 5100 Cook St., Denver — 8,174-square-foot main office for \$1.3 million to Rocky Mountain Recycling LLC.
- 5075 Vasquez Blvd., Denver — 24,065-square-foot parts and service building, located on 5.3 acres near Utility's offices, for \$2.4 million to Northstar Commercial Partners of Denver. Northstar currently lists the property "for sale or lease," asking \$3.5 million for it.

AT A GLANCE

Utility Trailer Sales of Colorado LLC

Business: Trailer
rental and sales

Owner/president:
Jeff Martin

Current locations:
5100 Cook St., 5075
Vasquez St., Denver

New location:
8200 Brighton
Road, Henderson