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**Ringsby Realty hires industrial broker**

Denver commercial real estate firm Ringsby Realty Corp. hired former Grubb & Ellis industrial broker Scott Patterson March 1.

Founded by Alex Ringsby in 2002, the firm specializes in industrial, land and retail property sales. Ringsby left Cushman & Wakefield after 10 years to start the company.

Patterson is the first broker he's hired since the company, at 1123 Auraria Parkway, opened its doors.

Ringsby said he hired Patterson because he works hard, has integrity and is well respected.

"We've been on opposite sides of deals several times and it's always gone well," Ringsby said.

"Alex and I work the same markets and we do the same things with regard to industrial product," Patterson said.

"We've been competing with each other for years and it seemed like we should get together."

Patterson was at Grubb & Ellis for 10 years.

"I'm excited about going somewhere smaller," Patterson said. "It just makes a lot more sense for both of us. We don't have to deal with the corporate stuff. Plus there are a lot of resources out there that we can get on our own."

Patterson said he's also excited about working with Alex Ringsby. "We're already going after some pretty big business right now," he said.

Ringsby is confident his company will continue to grow.

"We expect to add two more brokers in the short term. It has to be the right people with a specific profile and experience level. We want to create a boutique shop. People find that we're accessible and can respond quickly and provide better service than the bigger shops," Ringsby said.



Ringsby



Patterson

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